



CLIENT SUCCESS

Richard Lamere

In June 2009, Richard Lamere came to HOPE Services, unemployed after working at a long-term job as a dedicated employee.

Although Richard is quite intelligent and has a lot of interests, he did face some challenges. The job market was in a deep recession, he was inexperienced at interviewing, and he needed some coaching for some ineffective social skills. Richard could have become discouraged by the daunting task of finding a new job, but he got to work and took an active role in his job search. Richard was unwilling to become a statistic.

In the State of California, the unemployment rate is currently at 12.4 percent; for those with a developmental disability, the unemployment rate is an astounding 86 percent!

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“Richard is one of the most motivated-to-work clients that I have ever met. Having a job is essential to his self-esteem.”

Diana Fuzeré, HOPE’s Community Employment Manager

Richard took classes and worked one-on-one with HOPE job coaches to learn the fine points of looking for a job and interviewing. Richard took on the task of learning these skills with fervor; his motivation, excitement and hard work are what set him apart from other job seekers.

Today, Richard is a full time employee in a local SEIU office, handling special projects such as



Richard with supervisor Barbara Cuevas and co-worker Owen Peters.

taking inventory, collation, mailing, sorting, running the copy machine, filing and other tasks. “I like working at my job because there is plenty of work and a variety of work to keep me busy,” he says.

Richard’s new job is special, not just because he is able to be financially self-sufficient, but because he is a part of the work community. Richard says, “I enjoy the warm and friendly work environment, and working for my supervisors Barbara Cuevas and Pamela Rodgers. They make me feel right at home in the office.”

“Richard fits in wonderfully in our office. He took to it like a duck to water. Richard is a great multi-tasker and part of everything we do,” says Barbara Cuevas. “He is absolutely an asset. I couldn’t live without him.”

The difference between Richard and others who have been unemployed is that Richard has a developmental disability. But, you wouldn’t know it by his performance!



FROM JOE CAMPBELL

The President's Message

In spite of State funding cuts due to the economy, HOPE Services continues to stay solidly afloat, and has increased creativity in client services. While the majority of our funding from the State had a three percent cut and is undergoing an additional 1.25 percent reduction, we remain focused on new, creative program ideas with increased integration support from our communities.

These challenging times for publicly-funded nonprofits, make us more aware of the enormous importance of the contributions we receive. HOPE Services is deeply grateful for the donations that are coming to us throughout our five districts.

I wish to say a very special thank you to The Sobrato Family Foundation for their enormous support of HOPE Services in recent years.

Regardless of the economy, HOPE Services must not only meet the formal demands of our referral and funding sources, but we must also ensure compliance with performance standards of the Commission on Accreditation (CARF). In October we had our formal accreditation review and again we proudly received an excellent rating.

Going forward we will continue finding new ways for our clients to integrate and participate in community life. The support of our communities is tremendously important in our efforts.

We are thankful for your help!

HOPE Services Celebrates Fifth Anniversary in HMB

In October, HOPE Services celebrated the fifth anniversary of our program in Half Moon Bay. The program – which has grown from six participants to 23 – started as a local grassroots effort so local children would have support as they transitioned from high school to adulthood.

Several people in HOPE's program shared their experiences, including Cameron Palmer, owner of Cameron's Restaurant & Inn. He has employed Joe Sayles for more than 10 years. "When you employ a client from HOPE Services," Palmer said, "you get so much more than you give. And a side benefit is that through our work relationship, we have become best friends."

The following individuals and organizations were honored for their outstanding partnership in support of people with developmental disabilities: Dee Harley and Harley Farms; The Square Pegs Foundation; Richard J. Elkus Ranch; Cameron Palmer of Cameron's Restaurant & Inn; La Di Da Café; Coastside Lutheran Church, and Mary Em Wallace with the County of San Mateo Behavioral Health & Recovery Services.



(Back, L-R) Mary Em Wallace, San Mateo County Mental Health Services; Diedre Alger, Coastside Lutheran Church; Cameron Palmer, Cameron's Restaurant and Inn; Dee Harley, Harley Farms; (Front, L-R) Luz Desalesa, La Di Da Cafe; Michael Pisani, Elkus Ranch

The event raised more than \$28,000 (net) for our program in Half Moon Bay.

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"We are proud to experience such outstanding community support for our clients and programs in Half Moon Bay."

Joe Campbell, HOPE's CEO

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Year-End Giving

In addition to helping more than 2,400 children, youths, adults and seniors with developmental disabilities annually, charitable gifts to HOPE Services can provide tax benefits. For questions about year-end gifts, contact Wil Lacro at (408) 284-2842 or wlacro@HOPEservices.org.



Make a year-end gift.

There is no easier way to garner a charitable deduction, and support HOPE Services at the same time, than by simply writing a check or making a gift online. Make sure your envelope is postmarked by December 31.

Contribute securities that you have owned for more than one year. If they are worth more than what you originally paid, you can claim deductions for their full fair market value and avoid tax on the appreciation. Stock transfer forms are at www.HOPEservices.org/donate.

Invest in a life income plan that provides income security for the rest of your life and ultimately benefits HOPE Services. If you use long-term appreciated securities to fund the plan, you'll be entitled to an income tax deduction based on the charitable portion of the securities' full value, in addition to avoiding up-front capital gains taxes.

Take a capital loss by selling securities that are worth less now than when you purchased them. You can take a capital loss on your tax return to the extent allowed by law and contribute the proceeds. If you donate your securities directly to HOPE Services, you will not be entitled to take the capital loss.

Thank you to Our Supporters

On behalf of the participants of HOPE Services, our Board, and staff we wish to thank all of the donors for their generous gifts we received this past fiscal year. Our ability to provide services to individuals with developmental disabilities would have been impossible without the support of community members like you! Space limitations prevent us from listing every donor, but each gift is greatly appreciated. Your help builds hope.

INDIVIDUALS

\$100,000+

Anonymous

\$10,000 TO \$25,000+

Anonymous – 2

Birk McCandless Trust

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\$200,000

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\$2,500 TO \$4,999

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Shortino Family Foundation

Silicon Valley Bank

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Specialized Bicycle

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Surf City Santa Cruz

Kiwanis Foundation

We regret any omissions or errors in this listing. Listing is based on gifts and pledges for FY 09/10. For questions about your donor record, please call Deanna Williams, Manager of the Resource Development Department at (408) 284-2858 or dlwilliams@hopeservices.org.



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SAVE THE DATE!

June 2, 2011 – Jane Pauley

HOPE Services is proud to announce our keynote speaker for our Seventh Annual “Rise and Shine” benefit breakfast for HOPE Services. Please join us as we welcome one of broadcasting’s most respected journalists for more than 30 years, Jane Pauley!

Ms. Pauley’s career spans morning, daytime, and primetime television making her one of the most recognizable television personalities in America.

She served as the co-host of NBC’s *Today* show from 1976 to 1989, anchored *Dateline NBC* for more than a decade, and in 2004 became the host of her own daytime television program, *The Jane Pauley Show*. That same year, Ms. Pauley published her memoir, *Skywriting: A Life Out of the Blue*, which became a New York Times Best Seller and revealed that **she is no stranger to disabilities.**

Her personal challenge with a later-in-life diagnosis of bi-polar disorder has made her a highly regarded advocate for mental health, children’s health, and education issues.

Please mark your calendars and join us – on June 2 at the Santa Clara Convention Center’s Mission City Ballroom at 7:30 a.m. – for an extraordinary event supporting people with developmental disabilities.

Learn more about the event, sponsorships and tickets at www.HOPEservices.org.

